



END USER FREQUENTLY ASKED QUESTIONS - "Trade Up Cash for Junkers" Program

OFFER VALID December 26, 2009 - March 26, 2010

What is the promotion?

Overland Storage, Inc. ("Overland") is pleased to offer... "Trade Up Cash For Junkers" Program Promotion

Official Offer Overland Storage is making it easy to trade up from your outdated legacy storage systems—Trade up and save up to \$2,000* MSRP off the purchase of a SnapServer NAS and NEO Tape storage solutions. See below for eligible products and savings per product.

What are the effective dates of this promotion?

- The Trade Up Cash for Junkers Program Promotion is effective from 12:01am, PST, December 26, 2009 until 11:59pm, PST, March 26, 2010

What are some limitations or additional requirements for this promotion?

- Product must be eligible for the program - see below for eligible products
- Not applicable to previous purchases
- Promotion is valid in North America only
- Offer not available in conjunction with any other discounts or promotions
- Orders are non-cancellable and non-returnable

How do end users apply for this program?

- Follow the link http://landing.overlandstorage.com/snapserver_NEO_consumer and fill out your information
- A request will be followed up on by one of Overland Storage Inside Sales Representatives (ISRs). They will call to verify the request and ensure the end user is connected with an Overland Storage reseller.
- Neither Overland Storage ISRs nor any other Overland Storage sales representative will provide the end users with final pricing. Pricing must be obtained through a reseller.

Qualifying Overland Storage Products, Part Numbers and Savings:

SnapServer 410

		<u>MSRP Savings</u>
5325302029	SnapServer 410 2TB	\$250
5325302223	SnapServer 410 4TB	\$250

SnapServer 620

		<u>MSRP Savings</u>
5325302234	SnapServer 620 2TB SATA	\$500
5325302236	SnapServer 620 3TB SATA	\$500
5325302238	SnapServer 620 4TB SATA	\$500
5325302240	SnapServer 620 1.2TB SAS	\$500

SnapServer 650

		<u>MSRP Savings</u>
5325301995	SnapServer 650 1.2TB	\$500

NEOS

		<u>MSRP Savings</u>
OV-LNS101704	NEO200S 24-slot LTO3 HH SCSI	\$250
OV-LNS101705	NEO200S 24-slot LTO3 HH SAS	\$250
OV-LNS101706	NEO200S 24-slot LTO4 HH SCSI	\$250
OV-LNS101707	NEO200S 24-slot LTO4 HH SAS	\$250
OV-LNS101708	NEO200S 24-slot LTO4 FH FC	\$250
OV-LNS101709	NEO400S 48-slot LTO4 HH SCSI	\$250
OV-LNS101710	NEO400S 48-slot LTO4 HH SAS	\$250
OV-LNS101711	NEO400S 48-slot LTO4 FH FC	\$250

NEO 2000E

		<u>MSRP Savings</u>
OV-LXN101595	NEO 2000E 1xLTO-4 SCSI	\$2000
OV-LXN101596	NEO 2000E 1xLTO-4 SAS	\$2000
OV-LXN101597	NEO 2000E 1xLTO-4 FC	\$2000

NEO 4000E

		<u>MSRP Savings</u>
OV-LXN101602	NEO4000E 1xLTO-4 SCSI	\$2000
OV-LXN101603	NEO4000E 1xLTO-4 SAS	\$2000
OV-LXN101604	NEO4000E 1xLTO-4 FC	\$2000

Available to North American customers only.

Email: sales@overlandstorage.com or call +1.888.343.7627, if you have any questions.

Terms subject to change at any time.