

Inside Sales Representative – Domestic

Location: San Jose (California)

This key position will be working within a sales team to promote and sell storage products and/or services through the reseller channel in a specified geographic territory. This is an inside sales position specializing in the sales of network-based storage products and/or services to resellers and end users via the reseller channel. Inside Sales Representatives (ISR) work with Territory Sales Managers (TSM) in the field to develop sales strategies to penetrate existing and potential markets, and to engage in customer and reseller prospecting and pre-sales negotiation.